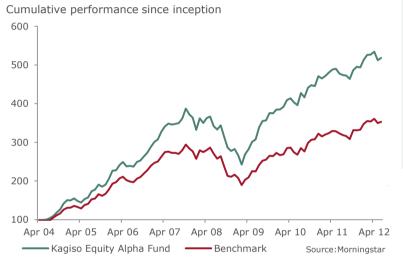


Performance and risk statistics¹

| | Fund | Benchmark | | Outperformance | | | |
|-----------------------------|--------|-----------|-----------|----------------|--|--|--|
| 1 year | 8.4% | 9.3% | | -0.9% | | | |
| 3 years | 19.0% | 16.3% | | 2.7% | | | |
| 5 years | 8.4% | 5.3% | | 3.1% | | | |
| Since inception | 22.1% | 16.5% | | 5.6% | | | |
| All performances annualised | | | | | | | |
| | Fund | | Benchmark | | | | |
| Annualised deviation | 15.5% | | 14.3% | | | | |
| Sharpe ratio | 0.9 | | 0.6 | | | | |
| Maximum gain* | 54.9% | | 40.4% | | | | |
| Maximum drawdown* | -37.4% | | -35.6% | | | | |
| % Positive months | 68.4% | | 64.3% | | | | |

*Maximum % increase/decline over any period



| Portfolio manager | Gavin Wood | | | | |
|-------------------------------|---|--|--|--|--|
| Fund category | Domestic - Equity - General | | | | |
| Fund objective | To provide strong capital growth and a total portfolio return that is in the top quartile for general equity funds. | | | | |
| Risk profile | $\langle \rangle$ | | | | |
| | Medium - High | | | | |
| Suitable for | Investors who are in their wealth accumulation phase, seeking exposure to the domestic equity market. A typical investor would be able to withstand short-term market fluctuations in pursuit of maximum capital growth over the long term. | | | | |
| Benchmark | Domestic Equity General funds mean | | | | |
| Launch date | 26 April 2004 | | | | |
| Fund size | R804.10 million | | | | |
| NAV | 453.75 cents | | | | |
| Distribution dates | 30 June, 31 December | | | | |
| Last distribution | 30 June 2012: 3.64 cpu | | | | |
| Minimum investment | Lump sum: R5 000; Debit order: R500 | | | | |
| Fees (excl. VAT) ² | Initial fee: 0.00% Financial adviser fee: max 3.00% Ongoing advice fee: max 1.00% pa Annual management fee: 1.25% | | | | |
| TER ³ | 1.46% per annum | | | | |

Effective asset allocation exposure*

Top ten holdings

------ Unconventional thinking. Superior performance

| Oil & Gas | 7.0% | | | % of fund |
|---------------------|-------|-------|----------------|-----------|
| Basic Materials | | 28.4% | MTN | 9.4 |
| Industrials | 2.7% | | Sasol | 7.8 |
| Consumer Goods | 8.1% | - | Lannain | 7.0 |
| Healthcare | 2.2% | _ | Lonmin | 7.3 |
| Consumer Services | 6.3% | - | Tongaat Hulett | 7.2 |
| Telecommunications | 8.3% | | Standard Bank | 7.0 |
| Technology | 2.2% | | Firstrand/RMB | 5.8 |
| Financials | 13.6% | | · | |
| Pref shares | 0.0% | _ | Mondi | 5.4 |
| Real Estate | 0.0% | | Anglo American | 4.9 |
| Cash | 16.2% | | AECI | 4.3 |
| Foreign equities | 2.9% | | Naspers | 3.9 |
| Foreign commodities | 1.0% | - | • | |
| Foreign cash | 1.0% | | Total | 63.1 |

* Please note that effective asset allocation exposure is net of derivative positions.

The Kagiso unit trust range is offered by Kagiso Collective Investments Limited ('Kagiso') registration number 2010/009289/06, a member of the Association for Savings and Investment SA (ASISA). Unit trusts are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily an indication of future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Unit trust prices are calculated on a net asset value (NAV) basis, which is the total value of assets in the portfolio including any income accruals and less any permissable deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue. Instructions must reach Kagiso Collective Investments before 14:00 to ensure same day value. Fund valuations take place at approximately 15:00 each business day and forward pricing is used.

¹ Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A NAV prices with income distributions reinvested. Performance figures are quoted after the deduction of all costs incurred within the fund.

² A schedulu of maximum foce and charges is excitable to the available of maximum foce and charges is excitable to the available of maximum foce and charges is excitable to the available of maximum foce and charges is excitable to the available of maximum foce and charges is excitable to the available of maximum foce and charges is excitable to the available of maximum foce and charges is excitable.

² A schedule of maximum fees and charges is available on request and from our website. Fees and incentives may be paid, and if so, are included in the overall costs. ³ The TER is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and features in the management of the portfolio for a rolling 12-month period to end June 2012. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TER's.



Commentary

The South African equity market held up relatively well at aggregate level in rand terms over the quarter and touched its all-time high during the period. This, however, masks a massive sectoral diversion, with financial and industrial shares strongly up and resources shares continuing to head lower. The weaker currency also supported the market, given the heavy weighting towards rand hedge shares in our market.

Global markets were generally lower, with the S&P 500 in the US down by 3.3%, Japan's Nikkei down 10.7%, the MSCI Emerging Markets index down 8.8% (in US dollar terms).

The Kagiso Equity Alpha Fund underperformed the average fund in its sector (the Domestic General Equity sector). This was due particularly to the large position we have in platinum miners – which were very weak – and the low weighting in consumer facing industrials which were very strong. The fund remains number one in the Domestic General Equity sector since its inception in April 2004 (number six over the last 5 years and number thirteen over the last 3 years).

Commodity prices weakened over the quarter as global economic data from China to Europe and the US was lower than expectations. The oil price fell 21.9% (Brent Crude), and most commodities relevant to South African miners were negative for the quarter, with: copper down 9.2%, gold down 3.8% and platinum down 12.9%.

The rand lost 6.0% against the US dollar and 1.0% against the euro. The South African Reserve Bank kept interest rates unchanged at multi-decade lows. Money market expectations moved materially during the quarter - from expecting rate increases to a situation where an interest rate cut in 2012 is now priced in. Inflation looks to have peaked and to be securely heading into the target band. The South African economy continues to be weak, with a generally poor employment environment and economic weakness in our major trading partners.

The FTSE/JSE All Share index gained 1.0% during the quarter, with considerable sectoral diversion as resources shares (down 3.6%) substantially underperformed industrial (up 2.6%) and financial shares (up 4.6%). Foreigners were net buyers of equities again this quarter, with a particular appetite for consumer stocks.

Tongaat Hulett (up 20.3%), FirstRand (up 11.4%) and Nampak (up 9.5%) were strong performers for the fund. Our exposure to Lonmin (down 20.7%), AECI (down 13.5%) and Sasol (down 6.1%) detracted from performance.

Looking ahead, we remain cautious over prospects for the developed economies, with high levels of government debt, high levels of unemployment and demographic trends moving slowly against them. On the positive side, we believe that there are strong prospects for companies focused on emerging market consumers, although much of this optimism seems to be priced into South African consumer stocks. Given the massive share price underperformance there appears to be significant value in resources shares at present, although they will remain volatile.

Going forward, we remain defensively positioned from an asset allocation point of view, with significant hedging in place. Our bottom up stock selection process has caused us to move the portfolio significantly out of industrial shares, many of which are trading at all-time highs and anticipating very strong earnings prospects, and into resources stocks, especially platinum group metal miners. This has raised the market sensitivity (beta) within the portfolio.

The fund continues to be appropriately positioned in our best stock selections, based on our team's proven bottomup stock picking process.

Portfolio manager Gavin Wood